



***Voted a Best of the Upper Cape Assisted Living Residence!***

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Thank you for your interest in Decatur House,  
a family-owned, fully-licensed, assisted living residence, providing seniors beautiful and spacious apartments and individualized personal attention—from minimal assistance to end-of-life care. We offer our residents daily housekeeping, delicious and nutritious meals, convenient on-site personal and medical services, and a breadth of activities designed to stimulate and inspire. Our location, in the heart of historic downtown Sandwich makes us one of the area's most accessible and beautiful assisted living residences for seniors and their families to experience.



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Residents pay a one-time entrance fee and a monthly service fee as follows:

### **To Hold an Apartment**

A one-time and fully-refundable fee of \$1,000 secures an interested senior's place in line for the next available apartment.

### **Monthly Service Fee**

This fee covers all of the services provided to each resident and ranges between \$6,600 and \$8,800 per month. Extra person fee is \$2,000 per month. *This does not include any additional services.*



### **Entrance Fee**

This is a Life Use Fee ranging from \$65,000 to \$110,000, of which 90% is refundable upon move-out. Decatur House retains 1% for each of the first 10 months of residency. The remaining 90% will be returned within 180 days of the resident moving out of Decatur House. (Note: In some cases, entrance fee may be waived due to financial circumstances).

### **Respite Stays**

Respite fees are inclusive of all of the benefits and services of permanent residents. The stay consists of a minimum of 30 days in a furnished apartment for \$8,800 per month.

*Rates as of January 2022 and are subject to change without notice.*



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The following services and amenities are *included* in our monthly fee:

### Services

- 60 minutes of daily personal care (bathing, dressing, grooming)
- 24-hour care provided by experienced healthcare professionals
- Awake overnight staff
- Medication assistance
- State-of-the art safety and emergency response system
- On-site hospice care
- Prompt, timely housekeeping including daily bed-making and trash removal (as needed)
- Laundry service including linens and two loads of personal laundry per week (wash, dry, hang and return to appropriate place)
- 3 homemade, nutritious meals daily
- Medical appointment scheduling and coordination (physician, labs, therapies, and dental)
- Weekly concierge shopping service

### Amenities

- Located on Main Street in downtown historic Sandwich Village with easy access to routes 6 and 6A
- Spacious apartments with private bathrooms, emergency call system, wall-to-wall carpeting, kitchenette, generous closet space, and individual heat and air conditioning
- Activities and social programming that focuses on cognitive, spiritual, recreational, and physical needs
- Sun -filled dining room featuring custom woodwork and original artwork
- Beautifully landscaped grounds with flower gardens, patio and walkways

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### Convenient On-Site Services

*May require additional fees*

- Geriatric physician
- Dental hygienist
- Podiatrist
- Hair salon
- Fall prevention screening /care plan



## Testimonials from our Community Members

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### From Families:

“The management and staff are exceptional. The food is delicious. The activities are great! My Mother is very happy there and I am so pleased with the love and care she receives!”

“Our family has been extremely happy with the care and thoughtful attention our father has received at Decatur House. Highly recommend!”

“My Mother was depressed when she moved into Decatur. Now my Mother is vibrant, happy, and participating in all the activities. She loves her apartment, the activities, meals, and the staff.”

“We couldn’t be happier with the care my Mother is receiving at the Decatur House. The house is very homey which is important to us and the suite allows her privacy. We like the size, in town location and beautiful grounds. We are very happy with our choice and the family that runs Decatur House. Everyone treats my Mother like family and I couldn’t ask for more than that.”

“Decatur House does a superb job of taking care of their residents’ physical, social and community needs in a very personal environment. We are thrilled to be a part of the Decatur House ‘family.’”

### *Comments received during the Covid-19 Pandemic:*

THANK YOU!!!! to all for treating my Mom like family and taking such wonderful care of her during these challenging times!

“We cannot thank the staff at Decatur House enough for our father’s care, especially in recent months as we have all had to contend with the pandemic. You guys stepped up your already impressive game and have gone to great lengths to keep everyone safe and healthy. Your communication has been terrific. We are so very grateful!”



“Thank You for all your hard work at keeping your residents safe and healthy. We are so grateful for all that you do and greatly impressed with the way that you do it. Love the abundance of smiles and the beautiful, positive attitudes.”

“I commend you for your excellence in managing these unprecedented circumstances so thoughtfully while keeping your residents cheerful and comfortable.”

### **From Residents:**

“Before I came here, I contemplated several other assisted living facilities and chose this one because of the unique qualities of care and the opportunity to live in a spacious cottage. I really do not have any complaints because you have kept us safe during Covid 19.”

“Because of its small size and dedicated owners and staff, Decatur House was a good answer to that vexing question, how am I going to spend the last years of my life? It would be hard to find a prettier setting.”





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**Sarah Tribuzio, Executive Director**

Sarah worked in the non-profit sector for more than 25 years, most recently as managing director of development for WCAI, the area's local NPR station. The daughter of Steve and Linda (Austin), Sarah was excited to join the family business in 2018. Her fond memories of Decatur House and the residents go back to her wedding reception which was held on the front lawn 20 years ago. Sarah is a graduate of Cape Cod Academy and Wheaton College and volunteers for several local non-profit organizations.

**Linda Austin, Founder, Owner, Consultant**

With more than 20 years of experience in the assisted living industry, Linda is known for her compassion and dedication to caring for seniors. In 2021, Linda stepped down as Executive Director to specialize in hospice, providing end of life care and services for residents and their families. Linda's belief that assisted living is about maintaining integrity, trust and peace of mind while enriching the lives of residents and their families, continues to drive the business.

**Steve Austin, Founder, Owner, Property Manager**

Steve has more than 40 years of experience providing rescue and medical services to a diverse population including serving in the U.S Coast Guard on a search and rescue team during the Vietnam War, and as an EMT and Firefighter with the Sandwich Fire Department. At Decatur House, Steve oversees facilities and manages the condition of the grounds and buildings.

**Jillian Hunt, RN, Resident Care Director**

Jillian earned degrees in Liberal Arts and Nursing from Cape Cod Community College. Her professional experience includes working in a doctor's office and managing care and staff in a skilled nursing facility. Jillian supervises the Decatur House nursing staff and is responsible for residents' care plans. She and her staff work with outside health professionals, service providers, other House staff, and family members to ensure each resident receives the highest quality of care and assistance possible.

**Beth Liles, Marketing & Communications Director**

Beth's professional experience includes graphic design, communications, development, and events management. She is a graduate of UMass Dartmouth. Before Decatur House she was development manager at WCAI, Cape Cod's local NPR station, and assistant director of communications at the Marine Biological Laboratory in Woods Hole. She is happy to be on board at Decatur House to help share the good work done here.

**Mikaela Strazzullo, Business Office Manager**

Mikaela's years of experience in retail and corporate offices help keep Decatur House operations and administrative processes running smoothly. Her institutional knowledge and attention to detail benefits every department, her colleagues and the residents at Decatur House.

**David Caron, Food Service Director**

David earned his culinary degree from Johnson and Wales University. Before coming to Decatur House in 2021, David was director of dining services for Cape Cod Senior Residences and Athena Health Care Systems. His experience also includes food production for restaurants, and catering companies including The Casual Gourmet, in Centerville, MA and The Charred Oak Tavern in Marlborough, MA. David lives in Mattapoisett.

**Jason Furman, Facilities Director**

Jason has a background in auto and marine mechanics, having worked for various auto repair shops and boatyards throughout the Cape. At Decatur House, Jason is responsible for the care and maintenance of all of our buildings and grounds. His varied mechanical and practical skills are needed and utilized indoor and out. He is never far, and always helpful. What he enjoys about working at Decatur House is that every day is different and that he gets to spend time with the residents.